**TARO SATO**

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**OBJECTIVE**

To obtain a senior sales position where I can utilize my knowledge and experience

**WORK EXPERIENCE**

April 2013 – Current Tokyo Fruit Import Company

Sales Leader, Fruit Section

・Developing and maintaining existing clients

・Visiting and communicating clients

・Handling issues

・Raising with warehouse and check fast/slow moving goods

・Training and managing team to achieve sales goal

Achievements

・Sales increased 10% in 2018

・Awarded top 10 achiever in 2015, 2016, 2017 and 2018

April 2008 – March 2013 Osaka Food Company

Sales, Food & Beverage Section

・Responsible for B to B sales in Kansai area

・Visited wholesalers and department stores and maintained good relationship

・Responded to inquiries and claims

・Received orders and follow up on deliveries

Achievements

・Sales increased 30% in 2012

**EDUCATION**

April 2004 – 2008 Bachelor's Degree in Arts, Japan University

**PC SKILLS**

MS Office including Outlook, Word, Excel and Power Point

**LANGUAGE**

Japanese – Native

English – Business

**CERTIFICATE**

2010 Drivers license