**TARO SATO**

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 **OBJECTIVE**

To obtain a senior sales position where I can utilize my knowledge and experience

 **WORK EXPERIENCE**

 April 2013 – Current Tokyo Fruit Import Company

 Sales Leader, Fruit Section

 ・Developing and maintaining existing clients

 ・Visiting and communicating clients

 ・Handling issues

 ・Raising with warehouse and check fast/slow moving goods

 ・Training and managing team to achieve sales goal

 Achievements

 ・Sales increased 10% in 2018

 ・Awarded top 10 achiever in 2015, 2016, 2017 and 2018

 April 2008 – March 2013 Osaka Food Company

 Sales, Food & Beverage Section

・Responsible for B to B sales in Kansai area

 ・Visited wholesalers and department stores and maintained good relationship

 ・Responded to inquiries and claims

 ・Received orders and follow up on deliveries

 Achievements

 ・Sales increased 30% in 2012

 **EDUCATION**

April 2004 – 2008 Bachelor's Degree in Arts, Japan University

 **PC SKILLS**

MS Office including Outlook, Word, Excel and Power Point

 **LANGUAGE**

Japanese – Native

English – Business

 **CERTIFICATE**

2010 Drivers license